Kenneth Rainin Foundation
May 2018 Grantee Survey

CEP Confidentiality Policy:
The Center for Effective Philanthropy has surveyed more than 80,000 grantees of over 300 foundations and always treats responses as completely confidential:

- We do not report or share individual results or identifying characteristics with the Kenneth Rainin Foundation.
- We will not share the names of grantees that did or did not respond to the survey with the Kenneth Rainin Foundation.
- We only report average results to funders. Your response will be averaged with other responses to protect the identity of all individual respondents.

If you’d like to learn more about how CEP shares results with funders and how funders use it to improve their work, watch this short video about CEP’s Grantee Perception Report: www.cep.org/gprvideo.

Please respond online by June 15, 2018

Please respond to as many questions as possible. Previous respondents have found that this survey takes approximately 30 minutes to complete.

Your response is very important and will help the Foundation improve its ability to work with grantees.

Please feel free to contact Carly Marchioni at CEP with any questions:
Toll Free: 866-545-0800 ext. 255, or at 617-492-0800 ext. 255
Email: survey@cep.org

Thank you for your participation in this study.

www.cep.org

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KENNETH RAININ FOUNDATION – BACKGROUND QUESTIONS

Please choose a recent grant from the Kenneth Rainin Foundation (referred to as “the Foundation”) to keep in mind when answering the survey. Choose a grant you know well. If your organization received other grants from the Foundation for which you were not the main contact, other members of your organization may have been asked to fill out the survey for those separate grants.

1. At this point in time, what is one word that best describes the Foundation?

____________________________________________________________________________

ABOUT YOUR ORGANIZATION

2. What is the name of your organization? (Please note this question is optional. If you indicate your organization’s name, your responses will remain confidential and your organization’s name will not be shared with the Foundation.)

____________________________________________________________________________

3. What is the approximate annual operating budget of your organization (in U.S. dollars)?

$________,_______.00

4. Are you currently receiving funding from the Foundation? (e.g., answer “No” if your grant(s) from the Foundation has ended and you are no longer receiving funding from the Foundation)

☐ Yes  ☐ No  ☐ Don’t know

GENERAL IMPRESSIONS OF THE FOUNDATION

5. How clearly has the Foundation communicated its goals and strategy to you?

1 2 3 4 5 6 7

Not at all clearly

Extremely clearly

6. Overall, how would you rate the Foundation’s impact on your organization?

1 2 3 4 5 6 7

No impact

Significant positive impact

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7. Overall, how would you rate the Foundation’s impact on your field?

[ ] 1 2 3 4 5 6 7

- Don’t know
- No impact
- Significant positive impact

8. Overall, how would you rate the Foundation’s impact on your local community?

[ ] 1 2 3 4 5 6 7

- Don’t know
- No impact
- Significant positive impact

ABOUT YOUR FUNDING

9. Describe the recent grant from the Foundation about which you are responding.

a. Type of funding: (Please check only one category)

- Program/project support
- General operating/core support
- Capital support: building/renovation/endowment support/other
- Scholarship or research fellowship
- Technical assistance/capacity building
- Event/sponsorship funding

b. Total number of years of approved funding for this grant: _______ years + _______ months

c. Total funding committed in U.S. dollars for this grant:

(Please include the full multi-year value committed for this grant)

$ [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] .00

10. Which of the following best describes the pattern of your organization’s funding relationship with the Foundation? (Please check only one)

- This is the first grant my organization has received from the Foundation
- My organization has received consistent funding from the Foundation in the past
- My organization has received inconsistent funding from the Foundation in the past
- Don’t know
11. Did you submit a proposal to the Foundation for this grant?
   - Yes
   - No (skip to question 15)
   - Don’t know (skip to question 15)

12. As you developed your grant proposal, how much pressure did you feel to modify your organization’s priorities in order to create a grant proposal that was likely to receive funding?
   - 1: No pressure
   - 2: 1
   - 3: 2
   - 4: 3
   - 5: 4
   - 6: 5
   - 7: Significant pressure

13. How much time elapsed from the submission of the grant proposal to clear commitment of funding?
   - Less than 1 month
   - 1 month – 3 months
   - 4 months – 6 months
   - 7 months – 9 months
   - 10 months – 12 months
   - More than 12 months
   - Don’t know

14. How involved was Foundation staff in the development of your grant proposal?
   - 1: No involvement
   - 2: 1
   - 3: 2
   - 4: 3
   - 5: 4
   - 6: 5
   - 7: Substantial involvement

15. How helpful was participating in the Foundation’s selection process in strengthening the organization/program funded by the grant?
   - 1: Not at all helpful
   - 2: 1
   - 3: 2
   - 4: 3
   - 5: 4
   - 6: 5
   - 7: Extremely helpful
16. Have you participated in a reporting or evaluation process?

When answering this question please consider the following definitions:
- “Reporting” — standard oversight, monitoring, and grant reporting.
- “Evaluation” — formal activities beyond reporting undertaken to assess or learn about the grant, the Foundation’s program, or other efforts.

**Please check only one:**
- We have participated in a **reporting** process only
- We have participated in an **evaluation** process only (skip to question 19)
- We have participated in **both** a reporting and an evaluation process
- We have participated in **neither** a reporting nor an evaluation process (skip to question 22 on next page)
- Don’t know (skip to question 22 on next page)

17. At any point have you had a substantive discussion with the Foundation about the report(s) you or your colleagues submitted as part of the **reporting process**?
- Yes
- No
- Don’t know

18. To what extent was the Foundation’s **reporting process**:

<table>
<thead>
<tr>
<th></th>
<th>Not at all</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
<th>7</th>
<th>Don’t know/N/A</th>
</tr>
</thead>
<tbody>
<tr>
<td>Straightforward</td>
<td></td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
<td>7</td>
<td></td>
</tr>
<tr>
<td>Adaptable, if necessary, to fit your circumstances</td>
<td></td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
<td>7</td>
<td></td>
</tr>
<tr>
<td>Aligned appropriately to the timing of your work</td>
<td></td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
<td>7</td>
<td></td>
</tr>
<tr>
<td>Relevant, with questions and measures pertinent to the work funded by this grant</td>
<td></td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
<td>7</td>
<td></td>
</tr>
<tr>
<td>A helpful opportunity for you to reflect and learn</td>
<td></td>
<td>1</td>
<td>2</td>
<td>3</td>
<td>4</td>
<td>5</td>
<td>6</td>
<td>7</td>
<td></td>
</tr>
</tbody>
</table>

*Only for respondents that indicate participating in an evaluation process.*

19. Who was **primarily** responsible for carrying out the **evaluation**? (Please check only one)

- Evaluation staff at the Foundation
- Evaluation staff at your organization
- External evaluator, chosen by the Foundation
- External evaluator, chosen by your organization
- Don’t know
20. To what extent did the evaluation:

<table>
<thead>
<tr>
<th>Evaluation Aspect</th>
<th>Not at all</th>
<th>To a great extent</th>
<th>Don't know/N/A</th>
</tr>
</thead>
<tbody>
<tr>
<td>Incorporate input from your organization in the design of the evaluation</td>
<td>1 2 3 4 5 6 7</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Result in your organization making changes to the work that was evaluated</td>
<td>1 2 3 4 5 6 7</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Generate information that you believe will be useful for other organizations</td>
<td>1 2 3 4 5 6 7</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

21. Did the Foundation provide financial support for the evaluation?

- Yes, the evaluation’s costs were **fully funded** by the Foundation
- Yes, the evaluation’s costs were **partially funded** by the Foundation
- No, the evaluation’s costs were **not funded** by the Foundation
- Don’t know

**INTERACTIONS WITH THE FOUNDATION**

22. How comfortable do you feel approaching the Foundation if a problem arises?

1 2 3 4 5 6 7

Not at all comfortable   Extremely comfortable

23. How often do/did you have contact with your program officer during this grant?

- Weekly or more often
- A few times a month
- Monthly
- Once every few months
- Yearly or less often

24. Who most frequently initiated the contact you had with your program officer during this grant?

- Most frequently initiated by your program officer
- Most frequently initiated by you
- Initiated with equal frequency by your program officer and you
- Don’t know

25. Did the Foundation conduct a site visit during the selection process or during the course of this grant?

- Yes
- No
- Don’t know
26. Please estimate the total number of hours you and your staff spent on each of the following activities related to this grant from the Foundation.

a. Grant proposal creation and selection process:
   - ________ hours OR □ Did not occur

b. Foundation-required grant monitoring, reporting, and evaluation:
   - ________ hours OR □ Did not occur

27. Please indicate whether you used any of the following resources, and if so how helpful you found each. (Please check all that apply and note that the Foundation may or may not offer each of the following resources.)

We used: How helpful was it? (1= Not at all helpful, 7= Extremely helpful)

- The Foundation’s funding guidelines
  - □ ________

- The Foundation’s website
  - □ ________

- Individual communication with Foundation staff
  - □ ________

- None of the above
  - □

28. How consistent was the information provided by different communication resources, both personal and written, that you used to learn about the Foundation?

- □ 1 2 3 4 5 6 7

  Used one or no resources Not at all consistent Completely consistent

29. Please comment on the quality of the Foundation’s processes, interactions, and communications. Your answer will help us better understand what it is like to work with the Foundation. (You are not limited in the length of your response.)

____________________________________________________________________________
____________________________________________________________________________
____________________________________________________________________________

30. Has your main contact at the Foundation changed in the past six months?

- □ Yes □ No □ Not applicable
YOUR FUNDER’S IMPACT ON YOUR ORGANIZATION AND YOUR FIELD

31. Please indicate all types of non-monetary assistance, if any, you received (from staff or a third party paid for by the Foundation) associated with this funding. Please note the Foundation may or may not provide any of the following types of assistance.

☐ No other assistance was provided.

<table>
<thead>
<tr>
<th>MANAGEMENT ASSISTANCE</th>
<th>We received:</th>
</tr>
</thead>
<tbody>
<tr>
<td>General management advice</td>
<td></td>
</tr>
<tr>
<td>Strategic planning advice</td>
<td></td>
</tr>
<tr>
<td>Financial planning/accounting</td>
<td></td>
</tr>
<tr>
<td>Development of performance measures</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>FIELD-RELATED ASSISTANCE</th>
<th>We received:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Encouraged/facilitated collaboration</td>
<td></td>
</tr>
<tr>
<td>Insight and advice on your field</td>
<td></td>
</tr>
<tr>
<td>Introductions to leaders in the field</td>
<td></td>
</tr>
<tr>
<td>Provided research or best practices</td>
<td></td>
</tr>
<tr>
<td>Provided seminars/forums/convenings</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>OTHER ASSISTANCE</th>
<th>We received:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Board development/governance assistance</td>
<td></td>
</tr>
<tr>
<td>Information technology assistance</td>
<td></td>
</tr>
<tr>
<td>Communications/marketing/publicity assistance</td>
<td></td>
</tr>
<tr>
<td>Use of the Foundation’s facilities</td>
<td></td>
</tr>
<tr>
<td>Staff/management training</td>
<td></td>
</tr>
<tr>
<td>Assistance securing funding from other sources</td>
<td></td>
</tr>
</tbody>
</table>

32. How much, if at all, did the Foundation improve your ability to sustain the work funded by this grant in the future?

☐ 1 2 3 4 5 6 7

Don’t know Did not improve ability Substantially improved ability

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33. How well does the Foundation understand your organization’s strategy and goals?

<table>
<thead>
<tr>
<th>Don’t know</th>
<th>Limited understanding</th>
<th>Thorough understanding</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2 3 4 5 6 7</td>
<td></td>
</tr>
</tbody>
</table>

34. How well does the Foundation understand the field in which you work?

<table>
<thead>
<tr>
<th>Don’t know</th>
<th>Limited understanding of the field</th>
<th>Regarded as an expert in the field</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2 3 4 5 6 7</td>
<td></td>
</tr>
</tbody>
</table>

35. How well does the Foundation understand the local community in which you work?

<table>
<thead>
<tr>
<th>Don’t know</th>
<th>Limited understanding of the community</th>
<th>Regarded as an expert in the community</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2 3 4 5 6 7</td>
<td></td>
</tr>
</tbody>
</table>

36. To what extent has the Foundation advanced the state of knowledge in your field?

<table>
<thead>
<tr>
<th>Don’t know</th>
<th>Not at all</th>
<th>Leads the field to new thinking and practice</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2 3 4 5 6 7</td>
<td></td>
</tr>
</tbody>
</table>

37. To what extent has the Foundation affected public policy in your field?

<table>
<thead>
<tr>
<th>Don’t know</th>
<th>Not at all</th>
<th>Major influence on shaping public policy</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>2 3 4 5 6 7</td>
<td></td>
</tr>
</tbody>
</table>

38. Please comment on the impact the Foundation is having on your field, community, or organization. Your answer will help us to better understand the nature of the Foundation’s impact. *(You are not limited in the length of your response.)*

__________________________________________________________________________________________

__________________________________________________________________________________________

__________________________________________________________________________________________

_________
39. Overall, how responsive was Foundation staff?

<table>
<thead>
<tr>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
<th>7</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not at all responsive</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Extremely responsive</td>
</tr>
</tbody>
</table>

40. Overall, how fairly did the Foundation treat you?

<table>
<thead>
<tr>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
<th>7</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not at all fairly</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Extremely fairly</td>
</tr>
</tbody>
</table>

41. What specific improvements would you suggest that would make the Foundation a better funder? (You are not limited in the length of your response.)

______________________________________________________________________________
______________________________________________________________________________
______________________________________________________________________________

42. At any point during the application or the grant period, did the Foundation and your organization exchange ideas regarding how your organization would assess the results of the work funded by this grant?

- [ ] Yes  
- [ ] No  
- [ ] Don’t know

43. How well does the Foundation understand the social, cultural, or socioeconomic factors that affect your work?

<table>
<thead>
<tr>
<th>0</th>
<th>1</th>
<th>2</th>
<th>3</th>
<th>4</th>
<th>5</th>
<th>6</th>
<th>7</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not applicable to the work my organization was funded to carry out</td>
<td>Limited understanding</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Thorough understanding</td>
<td></td>
</tr>
</tbody>
</table>
44. How aware is the Foundation of the challenges that your organization is facing?

1 Not at all aware
2
3
4
5
6
7 Extremely aware

45. Overall, how transparent is the Foundation with your organization?

1 Not at all transparent
2
3
4
5
6
7 Extremely transparent

46. To what extent is the Foundation open to ideas from grantees about its strategy?

1 Not at all
2
3
4
5
6
7 To a great extent

In the following questions, we use the term “beneficiaries” to refer to those your organization seeks to serve through the services and/or programs it provides. Beneficiaries are often called end users, clients, or participants.

47. How well does the Foundation understand your intended beneficiaries’ needs?

☐ Don’t know
1 Limited understanding
2
3
4
5
6
7 Thorough understanding

48. To what extent do the Foundation’s funding priorities reflect a deep understanding of your intended beneficiaries’ needs?

☐ Don’t know
1 Not at all
2
3
4
5
6
7 To a great extent
KENNETH RAININ FOUNDATION – ADDITIONAL QUESTIONS

A. *Funding assistance*: To what extent did the Foundation’s reputation lend credibility to your efforts to obtain additional funding from other sources?

1  2  3  4  5  6  7
No impact  Significant positive impact

B. *Reporting Results*: How clearly do you understand the specific results the Foundation expects to achieve through the work funded by this grant?

1  2  3  4  5  6  7
Not at all clearly  Extremely clearly

C. How strongly do you agree or disagree with the following statements?

*In order to achieve the specific results the Foundation expects to achieve through this grant…*

<table>
<thead>
<tr>
<th>Statement</th>
<th>Strongly disagree</th>
<th>Neither agree nor disagree</th>
<th>Strongly agree</th>
</tr>
</thead>
<tbody>
<tr>
<td>The size of the grant is appropriate</td>
<td>1  2  3  4  5  6  7</td>
<td></td>
<td></td>
</tr>
<tr>
<td>The length of the grant commitment is appropriate</td>
<td>1  2  3  4  5  6  7</td>
<td></td>
<td></td>
</tr>
<tr>
<td>The type of grant (e.g., program, operating, capital, research, etc.) is appropriate</td>
<td>1  2  3  4  5  6  7</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

D. Please indicate how strongly you associate the Foundation with each of the following characteristics:

*The Kenneth Rainin Foundation…*

<table>
<thead>
<tr>
<th>Characteristic</th>
<th>Do not associate with the Foundation</th>
<th>Strongly associate with the Foundation</th>
</tr>
</thead>
<tbody>
<tr>
<td>Builds fields other funders aren’t addressing</td>
<td>1  2  3  4  5  6  7</td>
<td></td>
</tr>
<tr>
<td>Convenes diverse perspectives to contribute to conversations</td>
<td>1  2  3  4  5  6  7</td>
<td></td>
</tr>
<tr>
<td>Demonstrates accountability to nonprofits and the sector</td>
<td>1  2  3  4  5  6  7</td>
<td></td>
</tr>
<tr>
<td>Is open to ideas about the best approaches to achieve its goals</td>
<td>1  2  3  4  5  6  7</td>
<td></td>
</tr>
</tbody>
</table>
E. Is the work funded by this grant meant to address topics for which you believe racial equity is a relevant component?

☐ Yes  ☐ No  ☐ Don’t know

DEMOGRAPHICS

49. Have you ever been declined funding from the Foundation?

☐ Yes  ☐ No  ☐ Don’t know

50. What is your position? (Please check only one)

☐ Executive Director/CEO
☐ Other Senior Management
☐ Project Director
☐ Development Director
☐ Other Development Staff
☐ Volunteer

51. What is your gender identity? (Please check only one)

☐ Female
☐ Male
☐ Prefer to self-identify (optional, please describe): ______________________________________
☐ Prefer not to say

52. What is your race/ethnicity? (Please check all that apply)

☐ African-American/Black
☐ American Indian or Alaska Native
☐ Asian (including the Indian subcontinent)
☐ Hispanic/Latino
☐ Pacific Islander/Native Hawaiian
☐ White
☐ Race/ethnicity not included above
☐ Prefer not to say

Thank you for participating in this important survey.
Your time and candid feedback are appreciated.